



# Coal Mining Industry

## Trade Mission to China and Mongolia

### Connect with Markets in China and Mongolia

The U.S. Department of Commerce is organizing a Trade Mission to China and Mongolia to help U.S. firms find business partners and sell equipment and services in Ulaanbaatar, Mongolia, and Xi'an and Beijing, China.

### Enter new markets

The China Mongolia Trade Mission will provide businesses with first-hand market information, one-on-one meetings with business contacts, including potential agents, distributors and partners, as well as appropriate government meetings. This will position them to enter or expand their presence in the Chinese and Mongolian markets.

### Why China and Mongolia?

**Chinese Market for Mining Equipment, Technologies and Services** U.S. firms compete well in the following categories: long-wall shearers, stage-loaders, continuous miners, batch haulage vehicles, road headers, hydraulic roof support systems and conveyor systems. For open-pit mining, U.S. firms' best opportunities include electric mining shovels, walking draglines, blast hole drills, and heavy mining trucks. Chinese companies are still behind technologically in mining equipment production. While coal usage efficiency has improved in China, it remains low compared with developed countries. Also, coal mine safety remains a critical issue in China. In 2007, China saw 3,786 deaths in coal mine accidents.

### Mongolian Market for Mining Equipment, Technologies and Services

Mining is crucial to Mongolia's development and the mining sector has been a major contributor to the country's GDP. Once major mining projects go into production, Mongolia should see a significant increase in GDP growth, estimated at over 13% for 2011-12. This development undoubtedly will be accompanied by a surge in mining-related imports.

U.S. Commercial Service—Connecting you to global markets.

### Apply Now, Space is Limited

<http://export.gov/>

[ChinaMongoliaMission2011](#)

**Date:** October 23 - 28, 2011

**Venue:** Ulaanbaatar, Mongolia  
Xi'an and Beijing, China

**Deadline:** August 12, 2011

### Cost:

- \$6,245 for large firms. \$5,475 for SMEs (Entire Trip)
- \$4,995 for large firms. \$4,500 for SMEs (China Only)
- \$1,250 for large Firms. \$975 for SMEs (Mongolia Only)
- Each additional person per company for \$200 in Mongolia, \$725 for China
- Expenses for travel, lodging, most meals, and incidentals will be the responsibility of each mission participant.

### For More Information:

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